



# BRIAN GARBUTT

Senior Vice President/Principal

SPECIALIZING IN  
OFFICE AND INVESTMENT  
BROKERAGE

## MISSION STATEMENT

To maximize the value of buildings through a unique leasing and sales process.

## PROFESSIONAL SERVICES

- Property Marketing
- Property Valuations
- Market Analysis
- User Marketing Specialist
- Investment Specialist
- Tenant Relocation
- Tenant Expansion
- Lease Restructuring
- Financial Projections and Analysis

## EXPERIENCE

- Advised on and negotiated real estate transactions totaling over \$3 billion since 1996.

## Notable Recent Transactions Include:

- 104,000 SF sale of Centerpointe, Irvine for \$27,500,000
- 48,951 SF sale of 16800 Aston, Irvine for \$13,750,000
- 67,660 SF sale of 12062 Valley View, Garden Grove for \$9,950,000
- 25,918 SF sale of 20377 Acacia, Newport Beach for \$8,300,000
- 50,906 SF sale of 1301 Santa Fe, Tustin for \$7,916,902
- 12,000 SF sale of 20342 Acacia, Newport Beach for \$4,950,000
- 42,000 SF lease at 18071 Forbes, Garden Grove
- 27,156 SF lease at 17661 Cowan, Irvine
- 23,500 SF lease at 16842 Von Karman, Irvine
- 12,673 SF lease at 17671 Cowan, Irvine
- 10,206 SF lease at 1401 N. Tustin, Santa Ana
- 8,411 SF lease at 19732 MacArthur, Irvine
- 6,669 SF lease at 18006 Sky Park Circle, Irvine

## EDUCATION

- Bachelor of Arts in Political Science, University of California, Davis
- State of California Real Estate License

## NOTABLE AWARDS

- 2018 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2017 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2016 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2015 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2014 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2013 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2012 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2011 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2010 #1 in Orange County for Low Rise Office/Flex Transactions All Brokerage Houses
- 2009 #1 Producer out of 40 Agents / Lee & Associates-Irvine
- 2008 Top 10 Orange County Broker by CoStar Group for 2008 Leasing Transaction Volume
- 2007 Top 10 Orange County Broker by CoStar Group for 2007 Leasing Transaction Volume
- 2006 Top 10 Orange County Broker by CoStar Group for 2006 Leasing Transaction Volume
- 2006 #1 Producer out of 120 Agents in Orange County / Lee & Associates
- 2005 Top 10 Orange County Broker by CoStar Group for 2005 Leasing Transaction Volume
- 2005 #3 Producer out of 116 Agents in Orange County / Lee & Associates

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## PARTIAL REPRESENTED CLIENT LIST

- ▶ Adler Realty
- ▶ American Spectrum Realty
- ▶ Arden Realty
- ▶ Birtcher/Anderson Properties
- ▶ BKM
- ▶ Caribou Industries
- ▶ CarrAmerica Realty Corporation
- ▶ Ceradyne, Inc.
- ▶ CIP Real Estate
- ▶ Circle Vision
- ▶ Comerstone America Insurance
- ▶ CT Realty
- ▶ Dunbar Real Estate Investment
- ▶ Essex Realty Management
- ▶ General Electric
- ▶ Glidewell Laboratories
- ▶ Greenlaw Partners
- ▶ HID Corporation
- ▶ Hines
- ▶ Jamison Properties
- ▶ Kearny Real Estate
- ▶ Kelemen Caamano Investments
- ▶ Lone Oak Fund
- ▶ Los Angeles Clippers
- ▶ Macsteel Service Center USA
- ▶ Menlo Equities
- ▶ NNN Acquisitions
- ▶ Pacific Communities Builder
- ▶ Pacific Gulf Properties
- ▶ Rockwood Capital
- ▶ State Farm Insurance
- ▶ Saunders Property Company
- ▶ TA Association
- ▶ TA Partners
- ▶ The Muller Company
- ▶ The Murrel Company
- ▶ Trico Realty
- ▶ Trust One Mortgage
- ▶ Turner Real Estate
- ▶ Westcore
- ▶ Westminster Capital, Inc.



COMMERCIAL REAL ESTATE SERVICES

LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.